



Invest Sault Ste. Marie

WHY

Sault Ste. Marie?

Sault Ste. Marie provides businesses with an opportunity to achieve a competitive advantage while providing a natural balance of **family, environment, growth, and innovation.**



LOCATED AT THE HEART OF THE GREAT LAKES



Business Support

We offer extensive business support and startup resources. You can count on multiple organizations working together to offer the best service and solutions to your business. Sault Ste. Marie is also home to a **Regional Innovation Centre & incubator, business accelerator and the Millworks Centre for Entrepreneurship.**

RANKED globally for competitiveness
10th among 111 cities in KPMG's 2016
Competitive Alternatives study.

We offer numerous cost benefits over business operations in larger cities. We offer **quality talent and expertise** at an affordable rate, low business operating costs and low cost land and real estate. We also have access to **financial incentives & programs** for new and existing clients.

Business & Industry

We are home to advanced manufacturing and industry such as **Algoma Steel, Tenaris Algoma Tubes, Arauco North America and McDougall Energy.** R&D flourishes at our federal and provincial forestry and invasive species research centres; world-class lottery & digital gaming expertise thrives in Sault Ste. Marie at the headquarters of the **Ontario Lottery & Gaming Corporation.**

**A GROWING
SMALL BUSINESS
COMMUNITY
OF OVER
2,200
BUSINESSES**

Multiple agencies offer resources, networking, training and development opportunities, helping to create a supportive business environment.



Border Town

Sault Ste. Marie is located at the heart of the **Great Lakes**, sharing a border with **Michigan**, and providing access via air, rail, highway and sea. This advantage ensures rapid and economical transportation of people, raw materials and information to markets globally, including access to

60 MILLION CONSUMERS WITHIN 500mi

Our location also means convenient access to nature, recreational opportunities and cottage life.



Talent

Sault Ste. Marie is home to a highly skilled and technical workforce, with access to nearly

2,000 GRADUATES ANNUALLY

from **Algoma University, Sault College** and **Lake Superior State University** (Sault Ste. Marie, Michigan). We can work with our partners to develop customized training and learning to support your industry or sector needs.



Quality of Life

Sault Ste. Marie is a safe and modern medium-sized city (**73,500**) with the amenities of larger centres, and is just minutes from nature. We offer affordable housing, **10 minute commutes**, quick access to the **USA** and a true four-season destination.

Enjoy hundreds of kilometres of snowmobile trails, hiking & biking trails, as well as downhill skiing, fishing and hunting — all within a short drive.

Experience Lake Superior, Lake Huron, and hundreds of other lakes in the area!

Private Sector

Algoma Steel Inc.
Tenaris Algoma Tubes
Agero Contact Centre
Arauco North America
McDougall Energy
Sutherland Group
Algoma Energy Solutions
JD Aero
Heliene
SIS Group
Walmart

Public Sector

Sault Area Hospital
Algoma District School Board
Sault College of Applied Arts & Science
Ontario Lottery & Gaming Corporation
Huron-Superior Catholic District School Board
Algoma University
Natural Resources Canada – Canadian Forest Service
Group Health Centre
Ontario Ministry of Natural Resources



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